

# Implementation Update on Maryland's Community Health Pilot Initiatives

Maryland Medicaid Advisory Committee  
February 26, 2018

**Sandy Kick, MSPH**

Administrative Program Manager II  
Office of Health Care Financing – Planning Administration  
Maryland Department of Health (MDH)

# §1115 HealthChoice Waiver Renewal

---

- Effective January 1, 2017, CMS approved and renewed waiver for 5 years through 2021.
- Current Renewal: 2017 renewal period is focused on developing cost effective services that target the significant, complex health needs of individuals enrolled in Medicaid including:
- Expanding services through Community Health Pilots:
  - **Assistance in Community Integration Services (ACIS)**
  - **Evidence-Based Home Visiting for High Risk Pregnant Women and Children up to Age Two (HVS)**

# Community Health Pilots - (Eff. Date: 7/1/17)

---

## Key Aspects:

- Developed in response to local jurisdiction requests for a funding path
- Local health departments or other local government entities are eligible to apply and serve as Lead Entities
- Must be for expansion of services
- No state Medicaid funding contribution
- May not be used to pay for room and board
- Evaluation component
- Lead Entities must be able to:
  - Fund non-federal share with local dollars; and
  - Process an intergovernmental transfer (IGT) of funds

# Pilots By The Numbers – Round 1

---

## Assistance in Community Integration Services (annual funds)

\$2.4 M Total

\$1.2 M Matching Federal Dollars  
Available

## Home Visiting Pilots (annual funds)

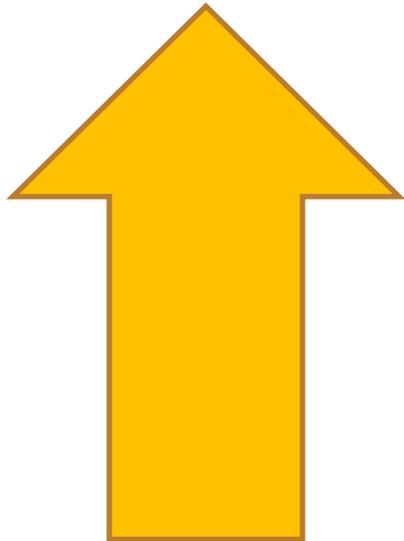
\$5.4 M Total

\$2.7 M Matching Federal Dollars  
Available

**Timeline of 4.5 Years**

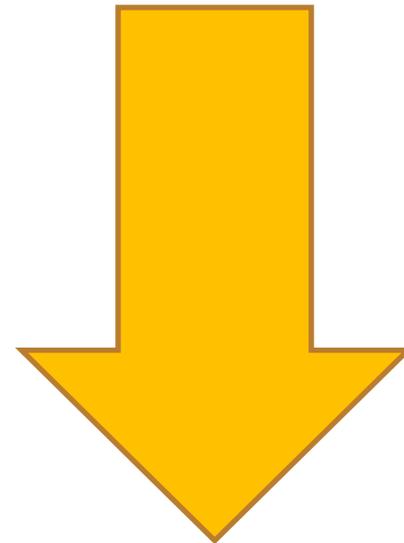
# Pilot Goals

---



- To improve health outcomes for targeted populations
- To improve community integration for at-risk Medicaid beneficiaries

- To reduce unnecessary/inappropriate utilization of emergency health services



# Assistance in Community Integration Services (ACIS) Pilot

---

- High-utilizing Medicaid enrollees who are at high risk of institutional placement or homelessness, post-release from certain settings
- Support services to keep beneficiaries stably housed and integrated within the community
- Must be a Medicaid beneficiary to participate
- 110/300 spots currently available
- Tenancy-based case management services/tenancy support services, and housing case management services
- Cannot be used for room and board
- Examples of allowable services:
  - Coordinating with the tenant to review, update and modify their housing support crisis plan on a regular basis to reflect current needs and address existing or recurring housing retention barriers
  - Coordinating and linking the recipient to services including primary care and health homes; substance use treatment providers; mental health providers

# Evidence-Based Home Visiting Services (HVS) Pilot

---

- Home visiting services (HVS) for high-risk pregnant women and children up to age 2
- Must be Medicaid beneficiaries to participate
- Evidence-based models that may be offered:
  - Healthy Families America (HFA)
  - Nurse Family Partnership (NFP)
- HVS Pilots are funded separately and distinctly from federally funded programs (e.g. MIECHV)

# Funding Mechanism

---

- The Lead Entity is required to provide the full financial share of non-federal payment via an Inter-Governmental Transfer (IGT)
- Lead Entity share cannot be from a federal funding source (for example, SAMHSA or HUD)
- There is no MDH funding contribution
- Not a block grant
- Lead Entities will be paid retrospectively for actual services provided
- ACIS: Bundled monthly payments for a minimum of 3 services
- HVS: Payment based on approved per home visit rate
- Requires submission of invoice with Medicaid beneficiary level data
- Local funds cannot be supplanted or offset

# HVS Pilot – Round 1 Award

Lead Entity	Evidence-Based HV Model	# Families to be Served (up to)	Total Annual Project Budget
Harford County Health Department  Project Director: Dr. Russell Moy, Health Officer	Healthy Families America (HFA)	30	\$267,766

## Implementation Status:

- ✓ Kick-off meeting held (January)
- ✓ Inter-Agency Agreement and DUA signed and executed (February)
- ✓ Local match provided to MDH via Inter-governmental transfer (February)
- ✓ Enrollment as of 2.22.18: 4 families

# ACIS Pilot – Round 1 Awards

Lead Entity	Participating Entity	# Individuals to be Served (up to)	Total Annual Project Budget
1) Baltimore City Mayor's Office of Human Services, Homeless Services Program (MOHS)  Project Director: Danielle Meister	Health Care for the Homeless (HCH)  President and CEO: Kevin Lindamood	100	\$344,737

## Implementation Status:

- ✓ Kick-off meeting held (January)
  - Inter-Agency Agreement and DUA signed and executed (expected early March)
  - Local match provided to MDH via Inter-governmental transfer (expected March)
  - Enrollment: 0 (expected to begin March)

# ACIS Pilot – Round 1 Awards

Lead Entity	Participating Entities	# Individuals to be Served (up to)	Total Annual Project Budget
<p>2) Montgomery County Department of Health and Human Services</p> <p>Project Director: Amanda Harris, Chief, Special Needs Housing</p>	<p>1. The Coordinating Center</p> <p>2. EveryMind</p> <p>3. Family Services, Inc.</p>	75	\$314,916

## Implementation Status:

- ✓ Kick-off meeting held (January)
  - Inter-Agency Agreement and DUA signed and executed (expected early March)
  - Local match provided to MDH via Inter-governmental transfer (expected March)
  - Enrollment: 0 (expected to begin March)

# ACIS Pilot – Round 1 Awards

Lead Entity	Participating Entity	# Individuals to be Served (up to)	Total Project Budget
3) Cecil County Health Department  Project Director: Stephanie Garrity, Health Officer	n/a	15	\$25,000

## Implementation Status:

- ✓ Kick-off meetings held (January)
  - Inter-Agency Agreement and DUA signed and executed (expected early March)
  - Local match provided to MDH via Inter-governmental transfer (expected March)
  - Enrollment: 0 (expected to begin March)

# Pilots By The Numbers – Round 2

---

## Assistance in Community Integration Services (annual funds)

\$1 M Total

\$500 K Matching Federal Dollars  
Available

## Home Visiting Pilots (annual funds)

\$5.1 M Total

\$2.5 M Matching Federal Dollars  
Available

**Timeline of 3.5 Years**

# ACIS Pilot Timeline – Round 2

KEY ACTIVITIES	DATES
Release Letter of Intent request for ACIS Pilots	December 4, 2017
Webinar for Interested ACIS Applicants	December 18, 2017,
Letters of intent due from Lead Entities to MDH	December 22, 2017
ACIS Pilot Application Published by MDH, FAQ released	January 8, 2018
ACIS Pilot Application Process Webinar and review of FAQs	February 2, 2018
<b><i>ACIS Pilot Applications due to MDH</i></b>	March 12, 2018
Meetings with applicants for clarification/modification	Late March, 2018
ACIS Pilot Award Notifications	April 2018
ACIS Pilots begin	July 1, 2018

# HVS Timeline – Round 2

KEY ACTIVITIES	DATES
Release Letter of Intent request for HVS Pilots	December 4, 2017
Webinar for Interested HVS Applicants	December 15, 2017
Letters of intent due from Lead Entities to MDH	December 22, 2017
HVS Pilot Application Published by MDH, FAQs released	January 22, 2018
HVS Pilot Application Process Webinar and review of FAQs	February 2, 2018
<b><i>HVS Pilot Applications due to MDH</i></b>	<b><i>March 26, 2018</i></b>
Meetings with applicants for clarification and modification	Early April 2018
HVS Pilot Award Notifications	Late April/Early May 2018
HVS Pilots begin	July 1, 2018

# General Information

---

ACIS Pilot resources are available here:

<https://mmcp.health.maryland.gov/Pages/Assistance-in-Community-Integration-Services-Pilot.aspx>

HVS Pilot resources are available here:

<https://mmcp.health.maryland.gov/Pages/Home-Visiting-Services-Pilot.aspx>

General Information about Maryland's §1115 Waiver:

<https://mmcp.health.maryland.gov/Pages/1115-HealthChoice-Waiver-Renewal.aspx>

Hard copies may be obtained by calling: (410) 767-1439

For additional information or questions, you may email  
[MDHhealthchoicerenewal@maryland.gov](mailto:MDHhealthchoicerenewal@maryland.gov)

# Questions/ Contact Info

---

**Sandy Kick**

[sandra.kick@maryland.gov](mailto:sandra.kick@maryland.gov)

410-767-1439

**Alex Loizias**

[alexandra.loizias@maryland.gov](mailto:alexandra.loizias@maryland.gov)

410-767-7389